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When Disputes Arise, Firm's Litigators Map the Best Course Early

Blankingship & Keith, P.C.

The skilled commercial litigators of Blankingship & Keith, P.C. know the Virginia court system, and they regularly appear before its presiding judges. They know what it takes to win in the courtroom. Indeed, it is their experience, talent and tenacity that enable the firm's attorneys to achieve favorable results.



From left: Bill Porter, John Keith, Dan Ortiz, David Gogal and Michael Chang

Although Blankingship & Keith has taken scores of cases to trial, much of the firm's distinguished record of success is built on cases that get resolved in short order. According to Principal John A.C. Keith, the firm's ability to quickly get to the heart of each dispute has been key.

"Rather than getting mired in a case, spending a lot of time and wasting a lot of our clients' money on unproductive things, we try to get to the crux of the issue," says Keith. "Then we can effectively decide how to pursue a case – whether it makes sense to go to trial or to work toward a favorable settlement from a position of strength."



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Unique Strengths Give Clients an Advantage

- **Thorough Analysis, Sound Judgment** – The superior legal analysis and seasoned insight the firm's attorneys lend to high-stakes matters is well known throughout the Commonwealth of Virginia and beyond. Says Keith: "We have effective, skilled lawyers who delve deeply and act decisively to win cases."
- **Careers That Began in Court** – Most of the firm's commercial litigators began their careers with state or federal judicial clerkships. "Our familiarity with courts and judges throughout the commonwealth gives us a significant edge in the courtroom," says Keith.
- **Pairing Excellence and Efficiency** – With 24 lawyers, five of whom are dedicated commercial litigators, Blankingship & Keith is ideally suited to provide world-class legal representation, devote its full attention and resources to each case, and remain responsive to clients. "Our clients don't get lost in a big bureaucracy," Keith says. "They have direct contact with the lawyers handling their cases. We pride ourselves on our ability to provide excellent service in an efficient and cost-effective way."

"Many of our most successful cases are the ones that get resolved quickly, saving our clients time and resources. That is something we strive to do."
— John A.C. Keith, Principal

Blankingship & Keith, P.C. At a Glance

- Founded in 1979 by former Virginia Bar Association President A. Hugo Blankingship Jr. and former Virginia State Bar President John A.C. Keith
- Extensive experience representing both plaintiffs and defendants in high-stakes commercial litigation involving contract disputes, business torts, real estate, employment, legal malpractice, intellectual property and anti-trust matters
- Routinely involved in jury and non-jury trials in state and federal courts, as well as mediation, arbitration and negotiation
- Has handled numerous appeals in appellate courts including the Supreme Court of Virginia and the U.S. Court of Appeals for the Fourth Circuit